Parry Sound Hockey Club Inc.



BOX.13 · PARRY SOUND, ONTARIO · P2A 2X2 "Bringing Hockey to the Youth of Parry Sound"

Tyke Novice Atom Peewee Bantam Midget Juvenile

MINUTES ANNUAL GENERAL MEETING

DATE: Tuesday April 16, 2019 7:00 pm LOCATION: Bobby Orr Community Centre

IN ATTENDANCE: Kendra Rivers, James Ball, Dawn Buckland, Christie-Lynn Constable, Alex Cowan, Olinka Cowan, James Cox, Jacqueline Doherty-Harrison, Kelly Draycott, Stephanie Early, Shane Fisher, David Garagan, Kevin Harris, Jennifer Harris, Andrew Healey, Kelly Krist, Mike Kearns, Kat Lashbrook, Ryan Scarr, Darrin MacLean, Krista MacLean, Kirt Nelson, Megan Rochon, Danielle Villeneuve, James King, Chris Mahon, Shannon Mahon, John MacIver, Chuck Murney, Tim Nicksy, Kristen Penfold, Moss Grant, Tiffanie Dayman, Kyle Quinn, Rick Quinn, Veronica Winser

1. CALL MEETING TO ORDER

Chair Kelly Draycott called the meeting to order.

2. OPENING REMARKS

Welcome and thank you to everyone for attending.

3. REGRETS

4. APPROVAL OF AGENDA

Resolution No. 2018-AGM1

Moved by: Veronica Winser Seconded by: Jimmy King

THAT the agenda be approved as presented.

CARRIED

5. APPROVAL OF PREVIOUS AGM MINUTES

Resolution No. 2018-AGM2

Moved by: Kyle Quinn Second: James Cox

THAT the minutes of the April 11, 2018 Annual General Meeting be accepted as presented.

CARRIED

6. PRESENTATION OF ANNUAL REPORTS FROM THE CHAIR

a) Presentation from the Initiation Program Director Reviewed handout and highlights

29- 6 year olds tyke moving to minor novice – should have 30 7 year olds – house league with 4 teams. Opening borders for this program to play (outside PSHC borders), Program is working – brining players to the club.

b) Presentation from Rep League Director

Coaches announced:

Novice - Vacant

Atom – Terry Gilbert

Peewee - Kirt Nelson

Bantam – James King

Midget – James Ball

Presentation from Local League Director
 Review of season. In process of selecting coaches for the upcoming season.

7. ADOPTION OF ANNUAL REPORTS

Resolution No. 2018-AGM3

Moved by: James King Seconded by: Tim Nicksy

THAT the annual reports be adopted as presented.

CARRIED

8. PRESENTATION OF ACCOUNTS BY THE TREASURER

Kelly reviewed the statements. Pointed out that year over year we are over spending by \$20 to 30 thousand. Will explain why we were in deficit and what we're going to do to get us out of it. Auditors are confident in finances of the club and our ability to carry out the finances of the club. They did not come back with any concerns.

Resolution No. 2018-AGM3

Moved by: Kelly Hergaarden Seconded by: James Cox

THAT the audited draft financial statements be approved as presented by KPMG. .

CARRIED

Budget

Interesting new position – full time job to look at everything and figure out what we are spending and why.

After exhausting looking at previous budgets and trying to estimate spending and seeing where the money is going, a lot of financial experience on the board has been helpful.

Cost of running rep team, local league team, ip program, looked at all costs and how can we save money.

If we carry on the way we are, club will be in hardship.

Priorities- don't want to cost parents more money and didn't want to affect enjoyment of the kids.

Reviewed account balances document. Reviewed for 3 years to look for trends in spending. Haven't been running on a balanced budget.

Lottery account has \$2700 will go to ice bills. The club has three GICS as well.

Board – larger ones will be renewed and the \$25,000 will be a cashable.

Why do we have so much money in GIC's why is it sitting there —the important thing to tell people is that you have to have a pot of money, if the arena burns down, we have to be able to replace equipment and jerseys so kids can still play hockey. Registration fluctuates every year, which really affects the club, need to be able to pay the ice bills.

Legally have to be able to wind down the association – have to have the money to do that. Up front costs with LL or Rep teams. Don't know how many LL teams we'll have year to year, have to have money to keep those teams running.

Jacqueline Doherty-Harrison asked about Registration numbers. Kelly explained she has rewritten all of the lines items to separate everything out. Can compare registration numbers and ice costs, but the rest (Initiation Program numbers etc.) are now separated out. Rates are different for Initiation Program, early booking discount, family discount hugely affect the numbers.

3rd kid could pay \$50 to play.

This year was 291, up 10 players because of initiation program.

Family discount, not reducing the discount, 1st child pays \$450. Second \$450 minus \$50, third child pays \$450 minus \$50. Family discount does not apply to Tykes not Mites, only to full \$450. Last year revenue reg - \$130, 430. About the same number of kids. This years' budget, rep tryout fee not included in that. IP registration was also included.

At the end of the day, we are going to be \$20,000 in deficit. How are we going to fix that? Kelly reviewed proposed changes:

Refund registration – family discount changes will save us \$2000.

Tournament Admin Fee: teams coming into play here will pay \$100 admin fee, our rates are currently low, that admin fee goes right back to the club. Tournament sanction fee same for our teams, still be able to use the fundraising funds as previous years.

Local League team sponsorship is increasing from \$500 to \$600 more exposure with travelling now.

Jacqueline Doherty-Harrison - Atom level - not getting the sponsorship bars — atomic program so we can't add to the jerseys. Look into doing it for next year, or team signs.

Reviewed expenses – split into rep and local league. Haven't increased the expenses. Now clearly labeled the IP program.

Refs and Time Keepers, split now. You can see exactly what's been spent. Not proposing changes. Tournament expenses as well.

Added tournaments – has never been identified in budget before. Have to show on both income and expenses side. In expenses – what it costs us to run a tournament. And expenses – what each league has spent on teams' tournaments. Spending a lot on the kids – tournaments, clothing, dinner, etc...

Kendra Allcock expressed concern that they didn't get hats or clothing.

Kelly explained that the team went to tournaments. Handed managers budget every meeting, decision to attend tournaments, meant no money for hats. Going into next year, managers will be able to decide where we want to spend money, tournaments or hats etc..

Next year, teams will have to get board approval to spend the money so that we can track where the money is going and know you have it before you spend it.

Ice Time- total \$81,000 - looking at Humphrey – significantly less expensive (\$35), don't charge for upstairs room usage. Great rink, give us a lot of extras. Look at saving money by doing some practices in Humphrey.

Awards night costs \$1000 to rent this room at the BOCC each night, look at streamlining.

Kudos to executive to look at how to balance the budget. The only difference to parents, novice and above registration rate is going up to \$475. Compared to other organizations that are \$500-600. Have not raised rates in many many years.

Kelly – warning that changes coming down from OMHA, we will have to role with it.

Jacqueline Doherty-Harrison asked about other income 2018-2019 budget – other income - \$29,000 – Kelly – could be from a tournament, Christmas tree sales, some teams don't spend all of their fundraising dollars.

Home Town Hockey money - Kelly - not in financial statements.

Scotia bank - \$15,000 shows in the actuals – those funds have to go to buying boards for the Novices and Tykes – OMHA forcing us to buy. Scotia required it had to go to house league expense. We don't have a capital expense budget.

In current budget – Other fundraising – Christmas tree sales.

Kendra Allcock – what happened to the money from the 50/50 draw. \$4800 – that money is in the account.

50/50 – funds – Town of Parry Sound requires that money to go to ice time. We do not have a choice.

Some of that money went to the pizza at the awards night.

Reminder we are spending \$20,000 a year more than we are bringing in, so that money has to go to that right now.

9. MOTIONS BROUGHT FORWARD TO AGM

Resolution No. 2018-AGM4

Moved by: Dave Garagan Seconded by: James Cox

THAT the club adopt the amended Rules of Operation as distributed for the Parry Sound Hockey Club.

CARRIED

MOVED BY DAVE Garagan

SECOND BY JAMES Cox

To adopt the amended rules of operation as distributed for the Parry Sound Hockey Club. CARRIED.

10. ELECTION OF DIRECTORS

Approval of Scrutineers.

- a) Vice President 2 year term James Cox
- b) Secretary 2 year term Danielle Villeneuve
- c) Equipment Director 2 year term Mike Kearns
- d) Ice Time Director 2 year term Jennifer Harris
- e) OMHA Director 2 year term- Dave Garagan
- f) Ways and Means Director 2 year term Megan Rochon
- g) Initiation Program Director 2 year term Mike Murphy

11. OTHER BUSINESS

Jacqueline Doherty-Harrison noted that last year we stayed about the same in registrations numbers for club but had influx of IP players and that the numbers have stayed the same this year – credit to coaching and the club.

12. CLOSING REMARKS

The President thanked everyone for attending the meeting and for their commitment to seeing the youth in our community have access to minor hockey.

13. ADJOURNMENT

Resolution No. 2018-AGM5

Moved by: Dave Garagan Seconded by: James Cox

THAT the Annual General Meeting be adjourned at 7:55pm.